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*---== STReport International Online Magazine ==---*
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"The Original 16/32bit Online Magazine"
from
STR Publishing
"""""""""""""""


December 18, 1992                                                    No.8.50
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STReport International Online Magazine
Post Office Box   6672
Jacksonville,  Florida
32205 ~ 6672

R.F. Mariano
Publisher - Editor
-----------------------------------------
Voice: 904-783-3319  10 AM - 4 PM EST

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> 12/18/92 STR 850    "The Original * Independent * Online Magazine!"
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    - The Editor's Desk      - CPU Report        - PORTFOLIO NEWS
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-* ATARI CLOSES SWEDISH & DANISH OFFICES *-
-* KESMAI -> NO FUTURE SUPPORT FOR ATARI *-
-* SEVEN DAYS 'TILL CHRISTMAS.. FALCONS RSN? *-


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WHAT'S NEW IN THE ATARI FORUMS (December 18)

PLAY ASTEROIDS BY MODEM!

Download file RAYOID.LZH from LIBRARY 2 of the Atari Arts Forum (GO ATARIARTS) for a three-in-one package of games. Includes a game similar to Asteroids with great sounds (DMA sound supported). Action and strategy. Documentation in English and French.

VERSION 6.5 OF WHATIS!

New version! WHATIS 6.5 identifies over 125 file types - ARCs, LHarcs, PRGs, pics, ACCs, animations, etc... no more "what kind of file is this?" problems! Runs as a PRG or ACC or a TTP-like program on any ST/TT in any rez. Short docs included in the ARC. All the features of previous versions, plus adds Warp9 Extend-O-Save modules and five other file types, and allows the dialog to be centered with a double-click.

Download file WHATIS.ARC from LIBRARY 6 of the Atari Productivity Forum (GO ATARIPRO).

GTHOR - ONE OF THE WORLD'S BEST OTHELLO PROGRAMS

Download file GTHOR.LZH from LIBRARY 2 of the Atari Arts Forum (GO ATARIARTS) for GTHOR 2.0, an Othello program that is considered one of the four top Othello programs in the world. If you think you're good at Othello, try this program!

STALKER STUFFR BACKTALK UTILITY

Download file STKSTU.ZIP from LIBRARY 2 of the Atari Productivity Forum (GO ATARIPRO) for "STalker Stuffr", a utility for use with STalker3 desk accessory. Use with CLI or Hotwire to automate Stalker tasks. Run a BackTALK script without opening the Stalker window. Create HotWire LGR entries for STalker DA sessions.

MIDI MUSIC MAKER

Version 2.21 of Midi Music Maker is now available in LIBRARY 5 of the Atari Arts Forum (GO ATARIARTS) as file MMM221.LZH. This program plays 16 different types of music including SMF. It also will create SMF format 0 or 1 from any of the types played. New features include ability to play Dr. Ts (Atari or Amiga) and Sound Blaster CMF files, full screen file display, user definable keys, selectable drum tracks when transposing and several other new features and fixes.

VERSION 6.4 of WHATIS

Version 6.4 of WHATIS is now available for download from LIBRARY 6 of the Atari Productivity Forum (GO ATARIPRO) as file WHATIS.ARC. This version identifies over 125 file types - ARCs, LHarcs, PRGs, pics, ACCs, animations, etc... no more "what kind of file is this?" problems! Runs as a PRG or ACC or a TTP-like program on any ST/TT in any rez. Short docs included in the ARC. All the features of previous versions, plus adds PageStream 2.2 docs and LaserJet II soft fonts to the list.

PAGESTREAM PATCH

A patch to convert PageStream 2.1 (UK) to PageStream 2.2 (UK) is available for download as file UKPATC.ARC from LIBRARY 11 of the Atari Vendors Forum (GO ATARIVEN). This is equivalent to the US version of the patch which creates PageStream 2.2 (US). The UK version of PageStream has the word ’color’ spelled as ’colour’ in the Global menu.

SIMPLY LOADING XTERM2 ONTO PORTFOLIO!

Download XLOAD.ZIP from LIBRARY 2 of the Atari Portfolio Forum (GO APORTFOLIO) for a small program and batch file to simplify first time loading of xterm2 onto your Portfolio through the serial port. The batch file is run from your PC and copies xload.com across to your Portfolio. Xload.com is then run from your Portfolio to copy xterm2 across. The batch file contains further instructions and the program has a number of error trapping routines. NB. The zip file does not contain xterm2 itself - this can be downloaded separately from library 2.

ULTIMATE ADDRESS BOOK!

The ultimate Address Book for the PC! Reads and edits Portfolio compatible Address Book files. Advanced features! Commercial Quality! Written and uploaded by Artisan Software. Even dials the modem for you... just like the Portfolio dials over the speaker! Requires DOS-PC. Save feature disabled until registered.

Download file ADR_BK.ZIP from LIBRARY 6 of the Atari Portfolio Forum (GO APORTFOLIO).

HAS BEEN DESIGNATED AN
OFFICIAL SUPPORT SITE BY ATARI CORPORATION

"GO APORTFOLIO TO ACCESS THE ATARI PORTFOLIO FORUM"

"""""""

ps; Sam, the movie about the Tucker Automobile is on HBO this weekend.

"""""""

STR’S "BELIEVE IT? OR.. WHAT?"
<>##################################<>

"There is no comparison! The Atari Falcon
is far superior to the PC platform."

Sam Tramiel, 08/92

"As I said before, all marketing announcements will be made at
Duesseldorf. I will not comment on future models of the Falcon.

WE ARE TALKING TODAY ABOUT A MACHINE.....
WHICH WILL BE SHIPPING NEXT WEEK."

Sam Tramiel, 08/92

"I’ve just returned from Asia, where I saw the first Atari Falcon
production coming off the lines. Let’s hope this new offering will
make it in North America. I know that the specs are great."

Sam Tramiel, 08/92

"...... We are not working for Wall Street but to
make money for our shareholders and only think long term."

Sam Tramiel, 11/92

psssst.
FYI.... The Shareholder’s equity is fine.... NOT!

The Stock is hovering around $1.31

"""""""

compiled by Joe Mirando

Well folks, here we are, just one week from Christmas (as if you needed to be told). I'm afraid I can't compete with Santa in the gift-giving department, but if you've got a problem with, or a question about your ST computer, read on... you might just find an answer. If you are one of those lucky people who have no questions then read it anyway; you never know what you might find.

From The Atari Productivity Forum

There has always been one facet of the ST computing world that has interested me more than any other: Emulation. The ability to make your computer think that it is actually another type of computer (Mac or DOS), and to be able to run programs meant for those other machines has always appealed to me because, with one of these emulators, you can in effect have two computers. From the original software version of PCDitto to the latest hardware versions of DOS emulators to Gadgets By Small's Spectre GCR, the concept of the emulator has stayed pretty much the same, but the designs have "grown" or "matured". One of the necessary evils of an emulator is that you must have a whole bunch of 'stuff' to convince your ST that it is a DOS machine or a Macintosh. Even Atari's Falcon030 will require a board to do emulation right.

But in the near future, all of that may change. Imagine buying a "blank" computer that you can "program" to be any type of computer you want. Albert Dayes of Atari Explorer Magazine tells Boris Molodyi:

> "I was reading in some magazine about a new RISC chip (from a company that I never heard of before) than can ... emulate the 680x0 (including 40) and 80x86 (including 486) faster than the regular chips can. I'm still waiting for them to send me some literature on it."

Boris gets interested in the idea and the wheels begin to turn. Boris tells Albert:

> "Yep, it's very interesting. I wonder if it would be possible (I believe it would) and worth it to assemble a "black box" that would do PC, Mac, Amiga and Atari software simultaneously..."

While Albert is always open to new and interesting concepts, he (like the rest of us) can't pass up an opportunity for a few good chuckles. He posts to Boris:

> "Just get a big black box and cover all the different computers. <grin>

Have you ever noticed that no matter what you have, you always want more? Its true. Just look at the ST. Its a great machine with a very usable graphic user interface, called a desktop. Even though this interface runs circles around most other interface schemes for other brands of computers users have wanted more. There is NeoDesk, DC Desktop, Gemini, and now Teradesk. Using one of these programs can be a learning experience as well as a comfort. Mike Mortilla asks:

> "Does anyone know how to run the TERDESK program from the AUTO folder? I've tried everything but can only run it from the Desktop. I've translated the docs from German but there doesn't seem to be much on running from bootup (translation was done by Ger2Eng.PRG so it's not complete.
>
> I really like the new desktop prg a lot and would like to use it as the default. I haven't noticed any discussions about it and wonder if anyone else is using it and has found any bugs? Any comments re:this program would be most welcome."

Domingo Alvear tells Mike:

> "If you are using TOS 1.04, you could just set the Teradesk program to autoboot from the "Install Applications" menu selection. Just highlight the Teradesk program and then go to the "Install" menu selection and select "Auto" instead of normal. If you are using a TOS less than 1.04, you can use a program called STARTGEM or HEADSTART. Both should be in the libraries somewhere. (Or you could upgrade to TOS 1.04...)"

Mike replies:

> "Thanks! I'm using 1.4 so I'll give it a try. Not to abuse your kindness, but do you know how to copy files in Terdesk, or are you aware of how to get it to obey simple desktop commands like that (ie - delete, move, etc.)?"

Dom asks Mike:

> "What version of Teradesk (don't forget the 'a' ;-) are you using? I have version 1.24 and it comes with English docs. I'll upload it tonight, OK?
>
> P.S. I really haven't used it much as I use Neodesk. I was just giving you the procedure to have an auto-starting program from the GEM desktop."

Mike thanks Dom for the help:

> "I d/loaded the only version I saw in the Ataripro lib (1.06) but if

you’re u/loading the update I’ll d/l it too. Thanks for the Auto-install application, it works fine and now copies, etc., work fine. I really like the prg a lot and it really seems stable! Even w/ my MIDI stuff. I’ll try it on Stacy tonight <g>."

Perhaps the most disappointing part of a declining computer market is the fact that a lot of good developers and suppliers leave the market for one reason or another. Many times these companies produce one-of-a-kind programs or peripherals. When the company is gone, the product gets very hard to find. Michael Rhodes finds this out as he yells:

"HELP! I am looking for a company called TRIO Engineering, Inc. from Swampscott, MA that used to produce a software program called DIGISPEC. A program flier was included in my COMPUTEREYES graphics grabber and I need this software. Please, does anybody want to sell me this program or know how I can contact this company????"

Albert Dayes of Atari Explorer Magazine tells Michael:

"I don’t know what the company (TRIO ENGINEERING) is up to these days haven’t heard too much. You might try your local dealer or mail order and see if they have something you are looking for with regards to DIGISPEC. You might also try Lexicor software and see since they do quite a bit in area of graphics. You can contact them here on Compuserve in the Atari Vendor’s forum."

Hah! finally something that Albert doesn’t know right off the top of his head! It’s about time. I was beginning to think that perhaps Albert was omniscient. (What do you want to bet that he has an answer by next week?)

From the Atari ST Arts Forum

Have you ever bought a new game for your computer, run home with it, popped it into the drive, turned the computer on, and been greeted by... bombs? That’s right, those annoying little black cherry-bomb-looking things that pop up when your computer crashes? Well, most of those bombs were caused because the software writers took shortcuts when writing the program (most of the bombs, not all of ’em). Even something as simple as expecting the computer to have no more than 1 meg of memory can cause a 2 or 4 meg machine to crash. Now, looking for a solution to this particular problem, John Bonavita posts:

"Does anyone know how to get older ST games to run on a MegaSTE4? I just picked up Sierra’s The Black Cauldron and Defender of the Crown. Both bomb out when I try to load them."

I guess Albert it going to keep his batting average high. He advises

John:

"Have you tried booting your computer (MegaSTE4) clean? IE with no desk accessories or auto folder programs? Have you turned off the blitter if there is one present?"

John tells Albert:

"I'll try your suggestions. What is the program that fools the game into thinking that your computer is 1meg? (I think it's called MakeOne Meg?). Also what's a good reset proof ramdisk."

Albert replies to John:

"I think that is name of the program (make1meg). But there is another one I saw just recently in the Atari Pro forum that lets you set the sizes from 512K, 1-meg or 2 meg. About a reset proof ramdisk. Good question since I don't use one I can't make any recommendations. If you repost your message in the Atari Pro forum you should get a more detailed response."

Sysop Brad Hill posts some information about our favorite 'dream machine':

"The December '92 issue of EQ Magazine gives the Falcon the New Contender Award, part of their survey of this fall's AES show. They ran a nice photo of it (it looks _exactly_ like an ST), and offered a paragraph synopsis of its features, including the $799 price for a stripped-down, 1 meg machine. it states that units are scheduled to ship the first of the year. (Just in time for the post-Christmas rush!)"

A more comprehensive preview is in the January '93 issue of Keyboard, which Mike Mortilla brought to our attention in PRO.

"Atari may or may not have made the most of their COMDEX exposure, but the machine itself seems to be forcing some magazine outlets to take notice. I'd like to see Atari running some BIG ads in the music mags. Serious, groundbreaking ads stuffed with _information_ which would get producers to look up from their Macs for a minute. (Maybe for more than a minute.) I like the ads Alesis is running for the ADAT: They take a few minutes to read, and you've _learned_ something. Atari has to do more than just put their name out (though they _do_ have to do that); they have to educate. The hard disk recording facility which will evidently be bundled into every Falcon (!) is a very timely feature -- as was the MIDI capability of the STs -- and this time they need to make sure people know the significance of what's being offered. Customers _and_ developers. If anybody sees the Falcon mentioned or advertised in a music publication, please point it out here."

Sysop Bob Retelle tells Brad:

"Hmm.. you know, a nice ad campaign might be to combine a lot of the features you mentioned..

(Of course it would have had to have been started long ago, but)

I think I'd have started with some small quarter page ads in the music industry magazines (and any other niche magazines too, probably) that only said something like "Atari.. remember us? Well, the Falcon is coming".. then after a couple of runs like that, just to get the Atari name remembered, run the same sort of thing, still small, with a picture of the Falcon, but no text around it other than the first message...

Then after another couple of months, run a half-page ad with a picture of the Falcon at the top, and a list of its features below it, without any elaboration... 68030 CPU, DSP, MIDI, SCSI II, IDE, etc, etc.. a nice long, attention grabbing list of features..

Finally, a couple of months before the computers actually hit the stores (assuming you'd know when exactly THAT would be), run the full page ads you mentioned, with lots of detail about all the features, all the applications, all the software (gak), as much info as you could comfortably fit.. along with several shots of the Falcon from front and back (showing the connectors), and studio shots showing the Falcon in "action".. Then stand back when you open the retailers' doors..."

Brad talks a bit more about these ads:

"I like that approach very much. I mentioned the Alesis ads, and if I had extended the analogy out to their whole marketing campaign for the ADAT, it would have looked very much like what you're suggesting. They began with vague pronouncements that "Everything you've been hearing is true". Nothing else. (Of course, a lot of hype had already been generated about their upcoming machine.) Their print ads got progressively more specific and detailed, and now that the machines are in production we have double-page, deeply textual documents.

The ADAT, btw, is an eight-track digital tape deck which has blasted onto the marketplace at an astonishing price point, and is now enjoying outrageously good reviews. Alesis is a champion at the vaporware game -generating interest in a new product _long_ before it's available. If Atari continues to delay the grand entrance of the Falcon, I wish they'd put the time to the same good use! The ADATs are just now becoming available -- in many places there's still a big backorder wait -- but everybody's known all about them for well over a year. You'd be amazed how many people put deposits on them a year ago! Alesis was giving demo/seminars with prototypes of the machine in music stores all over the country back then. Well, as you can see I admire the way Alesis plays the game... they have single-handedly created a new product category. I like your fantasy ads. Do you live near Sunnyvale...? <g>"

Sysop Jeff Kovach adds a piece of information to the "magazine coverage" list:

"There is mention made of the Falcon (about a half-page) in a magazine named New Media. I think it's the December issue."

Have you picked up a copy of ST Format lately? This is one of the best ST magazines out there. They include TWO, count 'em, TWO disks each month packed full of interesting, useful, and fun STuff for your ST. George Yamagata tells us:

"January ST FORMAT issue #42 is HERE IN THE US!!! It was scheduled for release in Europe on December 10 and usually takes 10 days to get here, but was here on Dec. 11 on the Dealer's shelf. THREE COPIES SOLD WITHIN MINUTES OF ARRIVAL AT MY LOCAL DEALER! Knife, the Hisoft disk editing program was the reason. It is this month's bonus disk, yours with the purchase of ST Format. This is the latest version, 1.1 with a retail value of $69.95. I have seen this advertised as low as $44.88, but not this low. Hit your dealers early for this is going to be a sell out. Knife is THE disk editor for the ST and it has saved my data and files and has made me monetary compensation by using it to save other people's irreplaceable, crashed files.

Get out those back issues of ST Format, for not only does this issue tell you how to use Knife, there were two other articles in previous issues that gave in-depth tutorials on its use. I will try to get the ST Format summary up in the CIS Atari Arts library 17, next week to let all know what is on the cover disk and inside STF's pages. This shows that Andy Hutchison is really on the stick and STF can only reach new heights. Dealers that I know that sell STF are STeve's Software, Computer Game's + and D&P Computing. Support your local dealer!"

Read that last line again folks! Support your local dealer! If you don't have a local dealer, or if your dealer doesn't carry ST Format, there are a few mail-order companies that will allow you to "subscribe" from them. So there's no reason for you to miss out on the great news and features (not to mention all those free programs) each and every month.

From the Atari Vendor's Forum

This next post combines two of the things that are right at the top of my "Things I've Just GOT To Have" list: The Stacy, Atari's laptop ST, and ICD's LINK hard drive interface. For those of you who've never seen one, the link is a very small interface that connects any SCSI or SCSI-2 device (Read hard drives, tape drives, floptical drives, and CD-ROMs) to your ST/STe computer. I was amazed at the size of it. It looks like a slightly over-sized printer cable connector. Well, enough of my babbling, let's listen to Bill Turczynski:

"I have a STacy2 upgraded to 4 megs. with a 20 meg. hard drive. I'm getting a PS Systems 44 meg. removable hard drive to be used with a

new sampling keyboard. The SCSI interface for the keyboard isn't out yet. Since this hard drive is my X-Mas gift to me, I was planning to try connecting it to my STacy.

I just got your Link yesterday. The manual seems to be aimed at the machines that don't have an internal hard drive. For instance, it mentions using ID#0 for a Seagate model. The ID#0 is used for the internal hard drive at least with the included Atari software. Is there any special info for a STacy installation? I assume also that I must use the ICD software with the Link too, right? Your software seems a bit more complex but maybe better than the Atari software."

Its always nice to be able to get information directly from the company that made the product you bought, and that's what Bill gets. Doug at ICD tells him:

"So far, we haven't found the time to finish the Link manual. We hope to have one fairly soon, though. In answer to your query, you don't *have* to use the ICD software with The Link - Atari's software will work, although they don't offer the same features (high performance caching, floptical support, CD-ROM drivers, etc.)"

'To print or not to print. That is the question. Whether tis nobler to use thine dot matrix in GCR mode, or to buy a DeskWriter and by doing so...'Well, you get the idea.

Klaus Hagemeyer asks:

"Does anybody know if it is possible to connect an HP DeskWriter (_not_ DeskJet) to an Atari ST, especially when using Spectre GCR (w/o SST hardware)?"

Mark at Gadgets by Small tells Klaus:

"The only way to connect a HP DeskWRITER to an ST/Spectre is if you also have MegaTalk installed. MegaTalk adds: 2 Mac-compatible serial ports and 1 Mac-compatible SCSI port to your MEGA ST (not for the STE). MegaTalk retails for $300."

From the Atari Portfolio Forum

Yes, folks, you read it right! 'People Are Talking' now includes the Atari Portfolio Forum on CompuServe! I can truthfully say that the Portfolio is the only DOS machine that I've ever really liked. Well let's dig right in and see what neat things we can find in here.

Stuart tells us:

"My port has been on the shelf for a year. Now I need an organizer.

Rather than switch to a wizard, is there a program for the port to handle and easily search freeform data like the wizard? and has any third party ever come out with working 512k expansion (or more) or hard drives?"

Judy Hamner tells Stuart:

"Welcome back. I think most of your wishes can be taken care of. I'm not sure what you mean by "search freeform data like the wizard". The Wizard data is category into tel files, schedule files, etc, similar to the Port's apps. You can search any of these files on the Port. If you can describe what you want to do in more detail, we can find the best way for you. If all you want is to search for a word, for example, a program similar to the UNIX grep is available in the library. Since you've been away for a while I suggest you download one of the master library archives created by B.J. Gleason and browse through our treasure trove of goodies.

There is information on several new expansion units for the Port. Several of us have been very pleased with the Flashdrive hard drive from BSE. They also are available for online support. You may also be interested in a file PORT.FAQ which includes to answers to the most frequently asked questions."

Hugh Campbell adds:

"I have been using HyperList from Atari for just that purpose and would recommend it highly..."

On the subject of reviews and comparisons, Stephan Sayer says:

"I got pretty disgusted with an article I read in a national magazine which compared some of the palmtops in the market and mentioned that the Portfolio doesn't have a numeric keypad, which in fact it does at least to some degree. While it's not as comfortable as your standard 'keypad' or as full featured, it is functional and just a num-lock away."

Programmer extraordinaire, (and sysop to boot) B.J. Gleason, says:

"Jerry Pournelle mentioned the Portfolio several times in the current byte magazine..."

Remember: The most important attribute in a crisis is a sense of humor. Cabell Fearn tells us:

"Being the clever lad that I am I managed to have my batteries die right in the middle of saving my address book which seems to have effectively wiped it out. Does anyone know how to make it come back? I haven't written anything to the memory card since it happened. Is

there a program that will restore the address file in this situation?"

Stephan Sayer tells Cabell:

"I think I downloaded an unerase utility from this forum quite some time ago. Try searching for unera1.zip. That's what it's called in the library here on my BBS, MaxMac (313-971-9125)."

The Portfolio is (in my opinion) the best palmtop computer there is. But what do you do if you need to print something out? This question also occurred to Bob Richards. He asks:

"Is it practical to get a small portable printer to work with the Port while I am on the road?

If so, does anybody have any suggestions ?"

Don Thomas, Director of Marketing Services, tells Bob:

"The Portfolio and a parallel interface ($49.95 msrp) provides connection to any IBM standard parallel printer. Popular choices are notebook printers such as the Canon BJ10e or the Kodak Diconix. An even small printer is designed to print small notes, receipts and logs off the Serial Interface ($79.95 msrp). A popular serial printer is about the size of two or three packs of cigarettes and is made by Extech Instruments. Their phone number is 617/890-7440."

Now THAT is what I call customer support! Way to go, Don. (I bet you that we'll be hearing as much from Don in the Portfolio section of this column as we do from Albert Dayes in the ST-related sections)

Remember those memory cards that someone had talked about making for the Portfolio? They were to come in 1 meg, two meg, and 4 meg sizes. I've been waiting for these 'flash cards' to hit the streets for a while now. I had wondered why I never heard anything more about them. Now I know (but only because I read ahead ;-) Explaining the 'no-show' status of the Flash Cards, Mark Reves tells us:

"There is no way in hell to get any chips, Intel has closed the production line, they did a run of about 1/2 M chips and then closed it down to shift prod. over to japan. Now if you need 10000+ 512k cards leave me a message here.."

B. J. Gleason replies:

"It is a real shame to hear about intel shutting down the line... those cards would have been nice..."

Well folks, that's about all for this week. I'd just like to take a

moment here to wish one and all a Merry Christmas and Happy Hanukkah. C'mon back next week and relax a while as you listen to what they say when...

PEOPLE ARE TALKING

> Straight Fax NEWS STR InfoFile Changes Galore...
  """"""""""""""""""""""""""""""""

12/16/92

IMPORTANT ANNOUNCEMENT
from the
DEVELOPER OF THE STRAIGHT FAX!

As of today December 16, 1992, Joppa Software Development will no longer be the marketing agent for the STraight FAX! FAX Communication Software for the Atari ST, STe, TT/030 and Falcon030 computers. All marketing rights and distribution will be handled by the developer of the software under the company name of NewSTar Technology Management, which is owned by the developer of the STraight FAX!

We ask all our registered STraight FAX! users to bear with us during this transition. For the moment all upgrades will be delayed while things settle down. Please look for future announcements as the develop.

We ask that this announcement be distributed through the Atari community as it may be impossible for us to contact all registered STraight FAX! users about the change of support.

Also, we ask that all any questions be forwarded to the addresses below. Registered users may send us private mail at the addresses below with their complete registration information (please include your registration number, date of purchase, name as registered, address, etc.). NewSTar Technology Management is committed to providing the best possible support for the STraight FAX! customers and ask for your understanding during this transition.

We request that all Atari users, dealers and distributors to not purchase any copies of the STraight FAX! from Joppa Software Development or Joppa Computer Products as they are no longer licensed to distribute the STraight FAX!

Please look for future announcements from NewSTar Technology Management regarding this matter.

Thank You,
Charles Smeton

Compuserve: 73047,2565
GEnie: C.S.SMETON

NewSTar Technology Management
P.O. Box 0122
Columbia, Maryland 21045-0122

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IMPORTANT NOTICE!

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> IAAD MEMBER LIST STR FOCUS! IAAD Developer Listing
  """"""""""""""""""""""""""""""

Independent Association of Atari Developers
Member Listing
December 15, 1992

The IAAD is an organization of third-party hardware and software developers supporting the Atari ST family of computers. Unique in the industry, the IAAD works to provide its membership with help in marketing, packaging, technical matters, and other issues of interest to third-party commercial developers. This listing has been prepared to familiarize the public with our members and some of their products. We hope you will find it useful.

Each entry has the following format (when applicable):

- Member Name
- GEnie Address
- Company Name
- Mailing Address
- Phone(s)
- Product Names

The listing is provided below in ASCII format. An additional file is available in CardFile format. Please note that the product listing is not comprehensive nor detailed, and new products are continually released. Please feel free to contact individual members for information about their listed products. For more information about the IAAD, contact any Board Member.

IAAD Board Members:

- D.A. Brumleve, President
- James C Allen
- Nathan Potechin
- Nevin Shalit
- Chet Walters

Member Listing:

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508 475 3810
Turbo25/TinyTurbo030/Turbo030/TurboRAM

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Beckemeyer Development Tools
P.O. Box 21575
Oakland CA 94620 USA
510 530 0451 (fax)

510 530 9637
Hard Disk Sentry/Hard Disk Toolkit/SCSI Tape Kit

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Miami FL 33186-2814 USA
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Kidpublisher Professional/Super Kidgrid/Kidpainter/Multiplay/
Telegram/Creative Discovery Packet/Learning Games Packet

John Cole, Lee Seiler
J.COLE18, LEXICOR
Lexicor
415 453 0271

Phil Comeau
P.COMEAU1
Wintertree Software Inc.
43 Rueter Street
Nepean ON K2J 3Z9 Canada
613 596 1575 (fax Attn)
613 825 6721
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Spelling Sentry

Brad Cox
BAREFOOT
Barefoot Software
19865 Covellow Street
Canoga Park CA 91306 USA
818 727 0632 (fax)
818 727 7143
SMPTETrack/EditTrack/GenEdit/EZ Score+/Hybriswitch

Manfred Doewich
CYBERCUBE
Cybercube Research Ltd.
126 Grenadier Crescent
Thornhill ON L4J 7V7 Canada
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416 882 0294
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CyReL VidiMix8 Desktop Video Module/CyReL Serial Mouse Manager/
CyRel Palette Master

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P.DUBE
Elan Software
550 Boul. Charest Est P.O. Box 30232
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418 683 9189 (fax)
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2800 John Street Unit 15
Markham ON L3R 0E2 Canada
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JMG Software International, Inc.
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Hamilton ON L9C 3A5 Canada
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AdSpeed STe/FA-ST Hard Drive Kit/FA-ST Tape Backup/Cleanup ST/
ICD Professional Hard Drive Utilities/ICD Tape Backup Software/
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John ’Hutch’ Hutchinson
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15. The twelve downloads of Christmas for Apple II users in.....A2

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Welcome    ******  ********                        ** ** **
To the    **         **                            ** ** **
GEnie    ******     **  ST                        ** ** **
ATARI       **     **  Roundtable                 ** ** **
       ******     **                              **  **  **
                                                 ***  **  ***
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Atari ST Roundtable

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|=====================================================================|
|                        Atari  ST  Roundtable                        |
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Happy Holidays from the Atari Roundtable and GEnie!

This month Darlah will be bringing you multiple Holiday Treats. The first two are a color and mono version of OXYD a HOT new game. "Darlah's Treat of the Month" at 475;9 on the menu is the MONO version of OXYD. "Darlah's Treat of the Month II" at 475;10 is the COLOR version.

Category 9 Topic 45 contains useful information on how to use this game. See Category 21 Topic 7 for explicit hints and tips. This game will keep you busy for hours on end. It has multi-levels, each level having its own unique puzzle. Please share your experience, hints and tips as you play. Both the Color and Mono version of OXYD are TT/ST/STE compatible!

-=-

FAIR-DINKUM Technologies have just uploaded a brand new, fully functional DEMO version of CYBERDROME - THE HOVERJET SIMULATOR by Rhea-FX. CyberDrome combines the realism of a real-time flight or tank simulator with arcade action and the exploration of an adventure/maze game. This is a great demo, check it out; File # 26949.

No.	File Name	Type	Address	YYMMDD	Bytes	Access	Lib
26973	ESCAPE_D.ARC	X	V.VALENTI	921216	144640	3	10
	Desc: A graphic adventure playable demo.						
26971	GCR_SALE	X	R.HANDLEY	921216	256	14	26
	Desc: Spectra GCR for Sale						
26968	HDWRSALE.TXT	X	K.BRICK	921215	512	41	26
	Desc: 1040ST,SM124 mono, ICD ADSCSI SALE						
26967	BORDERS1.LZH	X	D.COLASONO	921215	97792	34	18
	Desc: 8 CHRISTMAS BORDERS AT 300DPI, IMG						
26966	META_BIT.LZH	X	GRMEYER	921215	135168	23	28
	Desc: Meta-Bit a German Meta File utility						
26965	ATARIHAM.RSC	X	R.MORROW10	921215	512	3	21
	Desc: 1 ham radio icon for TOS 2.06.						
26964	IAAD_DIR.ASC	X	D.A.BRUMLEVE	921215	10496	28	14
	Desc: Updated IAAD Member Directory						
26963	HDSALE1.TXT	X	J.PIERCE5	921215	1152	31	26
	Desc: Two hard drive packages for sale!						
26962	SOLUTION.LZH	X	P.DUBE	921215	288768	21	10
	Desc: Mathematical software for the ST/TT						
26960	STALKY08.ZIP	X	P.LEFEBVRE	921215	11648	14	7
	Desc: STalker type ahead buffer v0.8						
26959	ISAC_1.ARC	X	TQUINN	921215	56192	7	13
	Desc: ISAC & ALBERTT MSGS 6/16/91-2/15/92						
26958	ANSICOLR.LZH	X	S.PRICE19	921215	2816	16	7
	Desc: 8x7 ANSI font for STalker						
26957	JEKLSHEL.LZH	X	S.PRICE19	921215	6784	23	7
	Desc: Jekyll Shell for STalker						
26956	FIRESALE.TXT	X	M.HARRILL	921215	1408	55	26
	Desc: TT,SLM804 and more for sale						
26955	PAC_CATG.TXT	X	V.VALENTI	921215	4608	30	26
	Desc: WINTER PAC CATALOG AVAILABLE						
26954	CDROM.TXT	X	E.NIKOLAISE2	921215	1280	49	26
	Desc: Atari CD ROM and STuff FOR SALE!						

```
 26953 RYU.LZH                  X D.COLASONO   921215   34304      5   5
       Desc: RYU FROM STREET FIGHTER II 300DPI
 26952 MONKEYS.LZH              X D.COLASONO   921215  262656      6   5
       Desc: 10 ASSORTED MONKEYS SCANNED @300DPI
 26951 DONATELL.LZH             X D.COLASONO   921215   21248     16   5
       Desc: DONATELLO IN 300 DPI IMG
 26950 ANIMALS.LZH              X D.COLASONO   921215  312576     10   5
       Desc: VARIOUS ANIMALS AT 300DPI IMG (12)
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Regular Open Conference every Wednesday night, 10PM EDT, 7PM PDT
DTP conference every Monday at 10PM eastern in room 3.

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> DMC OPEN LETTER STR INFOFILE SETTING THE RECORD STRAIGHT
  ==========

** An Open Letter to the Registered Customers of DMC Publishing **

I made a mistake, certainly not the first time I have done so, and probably, even with the best of intentions, not the last.

I started working on the latest DMC Customer Mailout in October. I handled the mailout to Australia and New Zealand first. We went direct to our customers there this time, rather than using Atari Australia. Due to the right-sizing of Atari Australia, who handled Calamus support for me previously, and its impact upon my own Calamus user base there, they had not received an update since the February release. I am now becoming much more blase over receiving long-distance telephone calls from Australia. I received 4 today alone. I have to get these people online! :-) Regardless, I handled them first and then rewrote parts of the customer mailout for North America. And that’s where I made a mistake.

It took us three weeks to complete the mailout here. I never anticipated it would take so much time to fold up those posters and stuff from 11-14 pages into an envelope. Day to day operations cannot be allowed to stop simply to stuff envelopes so the actual mailout stretched out longer and longer. The end result is that many customers, important customers (ALL OUR CUSTOMERS ARE IMPORTANT) are only just now receiving their customer mailout, weeks after others received theirs. With the holiday season upon us NOW and the offices of DMC Publishing closing the afternoon of December 24, 1992 and re-opening January 4, 1993, it has become clear that I have done some of my customers a diservice for which I can both apologize and maybe even make amends.

I am pleased to announce that I will extend the terms of all the promotions enclosed in our customer mailout. As of right now, the 40% promotional discount on all original typesetter fonts from AGFA Compugraphic, Linotype and URW, the ridiculous clearout prices on VIP, Masterplan and STAcounts, the dynamite sale prices on the Calamus Font Editor, Outline Art, Calamus 1.09N, the Clip Art, the User 2 Users disks etc. is hereby officially extended to January 31, 1993. Please accept this extension as a token of our appreciation to you all, our Registered

customers and allow me to take this opportunity to wish you all the very best through this holiday season and a very Happy New Year.

Sincerely
Nathan Potechin
President - DMC Publishing

> CHRISTMAS! STR FOCUS .....A familiar tale, with a new twist!

THE NIGHT BEFORE CHRISTMAS

’Twas the night before Christmas, when all through the ship
Not a circuit was buzzing, not one microchip;
The phasers were hung in the armory securely,
In hopes that no aliens would get up that early.
The crewmen were nestled all snug in their bunks
(Except for the few who were partying drunks);
And Picard in his nightshirt and Bev in her lace,
Had just settled down for a neat face-to-face...
When out in the halls there arose such a racket,
That we leapt from our beds, pulling on pants and jacket.

Away to the lifts we all shot like a gun,
Leapt into the cars and yelled loudly, "Deck One!"
The bridge Red-Alert lights, which flashed through the din,
Gave a lustre of Hades to objects within.
When, what, on the viewscreen, should our eyes behold,
But a weird kind of sleigh, and some guy who looked old.
But the glint in his eyes was so strange and askew
That we knew in a moment it had to be Q.

His sleigh grew much larger as closer he came.
Then he zapped on the bridge and addressed us by name:
"It’s Riker! It’s Data! It’s Worf and Jean-Luc!
It’s Geordi! And Wesley, the genetic fluke!
To the top of the bridge, to the top of the hall!
Now float away! Float away! Float away all!"
As leaves in the autumn are whisked off the street,
So the floor of the bridge came away from our feet,
And up to the ceiling our bodies they flew,
As the captain called out, "What the hell is this, Q?!"
The prankster just laughed and expanded his grin,
And, snapping his fingers, he vanished again.

As we took in our plight and were looking around,
The spell was removed, and we crashed to the ground.
Then Q, dressed in fur from his head to his toe,
Appeared once again, to continue the show.
"That’s enough!" cried the captain,

"You'll stop this at once!"

And Riker said, "Worf! Take aim at this dunce!"
"I'm deeply offended, Jean-Luc," replied Q,
"I just want to celebrate Christmas with you."
As we scoffed at his words, he produced a large sack.
He dumped out the contents and took a step back.
"I've brought gifts," he said, "just to show I'm sincere.
There's something delightful for everyone here."
He sat on the floor and dug into his pile,
And handed out gifts with his most charming smile:
"For Counsellor Troi, there's no need to explain.
Here's Tylenol-Beta for all of your pain.
For Worf I've some mints as his breath's not too great,
And for Geordi LaForge, an inflatable date.
For Wesley, some hormones, and Clearasil-Plus;
For Data, a joke book; for Riker, a truss.
For Beverly Crusher, there's sleek lingerie,
And for Jean-Luc, the thrill of just seeing her that way."
Then he sprang to his feet with that grin on his face
And, clapping his hands, disappeared into space.
But we heard him exclaim as he dwindled from sight,
"Merry Christmas to all, and to all a good flight!"

Based on "A Visit from St. Nicholas" by Clement C. Moore
Adaptation Copyright 1990, Eric R. Rountree

> GUEST EDITORIAL STR FOCUS! Falcon Mania is really Falcon Anemia!
  """"""""""""""""""""""""""""

FALCON MANIA IS REALLY FALCON ANEMIA!

by Joe Mirando, STReport Editor

Those of you who have read my columns or some of my articles may have noticed that I tend to get quite folksy and down-homey in my ramblings. For those of you who enjoy it, get ready for a treat. For those of you who find it to be of little value and feel above it, tough luck guys.

This editorial will take a radically different track than most you've seen. Well okay, there is one editorial in particular that this may remind you of.

```
==================================================
=   YES SAMANTHA, THERE IS A SANTA CLAUS...     =
=                                               =
=He Just Won't Be Delivering Falcons This Year.=
==================================================
```

The other day my four and a half year old goddaughter, Samantha, came to me and asked the question that every adult dreads hearing from a small child. Samantha is a very intelligent and, at times, precocious, child so I knew that this question would be asked sooner rather than later.

As I sat at my computer doing the things that computer users do, Samantha appeared from around the corner and smiled the sweet smile of a child who... wants something.

"Hi Sammy" I said, "what're you doing"?

"Nothin'" said Sammy with a troubled look on her face. "Ummm... Unka Joe?

Is there REALLY a Santa Claus"?

So there it was. The question that children have been asking since... well, since parents have been telling children that there IS a Santa Claus. What could I have done? Four and a half is a bit young to have one of the most wonderful myths ever conceived deflated and debunked before her very eyes. "Yes Samantha, there is a Santa Claus" I said. I chuckled a bit at the unintentional plagiarism. But there it was: I had committed myself on the "Santa Issue".

"Did YOU ask Santa for a special present"? Samantha asked.

"Yes, I did, Sammy. I asked Santa for a Falcon".

"Y'mean a bird"? She asked with wide eyes.

"No Sammy", I answered, "Its a new computer".

"How come you want a new one? Is this one broke"? Samantha is nothing if not inquisitive. She was now going to continue to ask questions until I ran out of answers. Well, I guess I let myself in or this when I didn't say 'I don't know'.

"No Sammy, this ones not broke. But the Falcon will do more things".

"But Unka Joe, your computer does stuff that my daddy's can't... how come you want that new one"?

Now that was a good question. Was it my psychological need to have the "latest and greatest", or the prestige? Perhaps it was an actual need for the elevated capabilities of the Falcon. I still really don't know. "I don't know, Sammy. Why do you want Santa to bring you a new doll when you have one already"?

Samantha pursed her lips and thought about it for a moment. Then her face brightened and she said "Just 'cuz". She smiled as if all had been explained.

"Thats the same reason I want a Falcon" I said.

"Oh" came her reply. "Do you think Santa will bring it for you"? She asked.

"No", I said, "Santa isn't going to bring it for me".

"Were you bad this year"? She asked with the impish grin that only a child can get away with.

"No Sammy, I wasn't bad. Santa won't have any Falcons to give to anybody this year".

"Where are the Falcons, then"?

"I don't know, Sammy. For a while it looked like the people that want to sell them were going to get a few to sell for Christmas... uh, for Santa I mean. But there aren't any available yet".

Leave it to a child to keep on asking questions. "How come", Sammy asked, now quite interested in the whole affair.

"That's a good question too." I answered her. "I haven't heard why, I just know that there won't be any for Christmas".

"Can Santa get you one from somewhere else?" She asked.

"No Sammy, there aren't any anywhere. Not even in Germany. That's where the first Falcons were supposed to show up".

"How come"? She asked again.

"I don't know. I guess because they wanted to sell a lot of them real fast, and Germany is the place to do it". Being an adult, I assumed that the question had been answered to my niece's satisfaction. Guess again!

"But if they want to sell a lot of them, why don't they make a lot and sell them everywhere"?

Darn. This kid wasn't going to give up. "Well", I began, "I guess.."

"Samantha, where are you? Are you bothering Uncle Joe?" It was Sammy's mother calling from the next room.

"I'm helping Unka Joe". Samantha yelled back. "I'm not doin' nothin'".

"C'mon", her mother said, "it's time to go home. We've got to get ready to go see Santa".

"Okay", said my niece, her face all aglow. She started for the door and then turned back to me and said, "Don't worry, if I get to sit on Santa's lap, I'll tell him he should get you a Falcon... after I tell him the stuff I want".

She then left the room and while telling her mother that she was going to "tell Santa to get Unka Joe good stuff" got her jacket on and went home.

Once Samantha had left I thought about the truth of the old saying "Out of the mouths of babes oft'times come gems". Sammy had asked a good

question: "Where _are_ all the Falcons"?

For many months, we have heard about the Falcon030; how fast it is, how many colors it can show, how good the sound is, the built-DSP chip, etc. Please, don't get me wrong, the Falcon is an outstanding computer. But there is one major problem with it: Its not available. We were first told that the Falcon would be shipping in October. Then we find out that they were to be shipping to Germany in October. Then, we were told that they would be available in limited quantities in November'92 in the United States. Then we hear that was North America (The U.S., Canada,and Mexico), so it didn't necessarily have to be the United States that the Falcons would be shipped to. Then we were told that every dealer would have two Falcons for Christmas.

Well, where are they? It is now one week before Christmas and there are no Falcons for sale anywhere. Not in Germany, not in the U.S., Canada, or the North Pole. I fully understand that there are a multitude of things that can hold up production of any item, be it an entry-level computer or a fast-attack submarine. But the bottom line is that there are no Falcons for Christmas. No Falcons for dealers to sell, none for customers to buy, not a single one to go with that remarkable Kodak Photo-CD system. Christmas is the single biggest season of the year for dealers. What goes for dealers goes for the manufacturer.

It has been said that Atari is not interested in the stock market, but in making money for their stock holders. Perhaps Atari management would do better to take an interest in making product for their dealers and customers. Selling assets and moving numbers from one column to another is fine for a while, but sooner or later there must be product to be sold.

Recycled assets are no substitute for fresh income. It is going to be a cold winter for Atari dealers and would-be customers. The prolonged wait for the Falcon will also hurt Atari itself. People looking for a computer for the holidays will not wait for the Falcon to come out, they will buy a DOS machine, Amiga, or Macintosh. Once bought, the likelihood of someone dumping one of those computers because the Falcon finally makes its appearance is very slight. The sales are lost.

Perhaps Santa Claus will appreciate the lightened load, but the rest of us wish the Falcon was here, now.

> SANTA'S HELPERS STR InfoFile WHERE TO FIND THOSE GOODIES!

PRODUCT SOURCES FOR ATARI ENTHUSIASTS

ATARI CORPORATION
1196 Borregas Avenue
Sunnyvale, CA. 94086
(408) 745-2000
Mft. Hardware/Software

ABCO Computer Electronics
P.O. Box 6672
Jacksonville, FL. 32221
(904) 783-3319
Full Line Dealer & Mass Storage

Rising Star Computers
P. O. Box 20038
Dayton, OH 45420-0038
(800) 252-2787
Full Line Dealer

A & D Software
226 NW 'F' Street
Grants Pass, OR 97526
(503) 476-0071
Universal Item Selector

JOPPA Computer Products
PO Box 326
Seven Valleys, PA 17360
(800) 876-6040
16 and 8 bit Support

ASDE Inc.
151 Rue Jolicoeur
Hull, Quebec Canada J8Z1C8
(819) 770-7681
Geography Tutor etc...

Atari Interface Magazine
3487 Braeburn Circle
Ann Arbor, MI 48108
(313) 973-8825
Atari Magazine and Monthly Disk

B&C ComputerVisions
2730 Scott Blvd.
Santa Clara, CA 95050
(408) 986-9960
Atari Products & Supplies

Branch Always Software
14150 N.E. 20th St.
Bellevue, WA 98007
(206) 885-5893 FAX
GEMULATOR!

Best Electronics
2021 The Alameda Suite 290
San Jose, CA 95126
(408) 243-6950
THE Atari parts source & Supplies

Computer Studio
40 Westgate Parkway
Asheville, NC 28806
(800) 253-0201
Authorized Atari Dealer

Gribnif Software
P.O. Box 779
Northampton, MA 01061
(800) 284-4742
NeoDesk-XBOOT-Stalker-Steno

Mid City Computers
9406 Flower St.
Bellflower, CA 90706
(310) 867-0626
Authorized Atari Dealer

DMC Publishing Inc.
2800 John St., Unit #10
Markham, Ontario, CA L3R 0E2
(416) 479-1880
Calamus, DynaCadd etc...

L & Y Computers
13644c Jefferson Davis H'wy.
Woodbridge, Va. 22191
(703) 494-3444
Atari products and Software

Maxwell CPU
2124 W. Centennial Dr.
Louisville, CO 80027
(303) 666-7754
Expose - Silhouette

Step Ahead Software Inc.
496-A Hudson Street Suite F39
New York City, N.Y. 10014
(212) 627-5830
Tracker ST

Mars Merchandising
1041b St. Charles Rd.
Lombard Il.
(817) 589-2950
Atari Products & Accs.

ATY Computer
3727 13th Ave
Oakland, CA 94610
(510) 482-3775
Authorized Atari Dealer

Migraph Inc.
200 S. 333rd St.
Federal Way, WA 98003
(206) 838-4677
Top Notch Graphical Products

Computer Garden
WestSide Mall
Edwardsville, PA 18704
(800) 456-5689
Discount Software

Carter Graphics & Computers
914 W. Sunset Blvd.
St. George, UT 84770
(801) 628-6111
Atari Products

CodeHead Software
P.O. Box 74090
Los Angeles, CA 90004
(213) 386-5735
Software Products "Codekeys"

Comput-Ability
P.O. Box 17882
Milwaukee, WI 53217
(414) 357-8181
Distributor-Hardware/Software

CompuServe Information Service
P. O. Box 20212
Columbus, OH 43220-0212
(614) 457-0802
Online Services

D.A. Brumleve
607 West Illinois Street
Urbana, IL 61801
(217) 337-0674
High Quality Kiddie Software

Debonair Software
P.O. Box 521166
Salt Lake City, UT 84152
EL CAL The Math Machine
Atari Support Products

Zephyr/STPlus
P.O. Box 1197
Berkeley, CA. 94701
(800) 759-1110
Atari Support Products

Double Click Software
P.O. Box 741206
Houston, TX 77274
(712) 977-6520
Software Developer

Duggan DeZign Inc.
16 Oak Ridge Dr.
West Warwick RI 02893
(401) 826-2961
"Designs with Fun in Mind!"

MicroTyme
4049 Marshall Road
Kettering, OH 45429
(800) 255-5835
Discount Hardware & Software

MS Design
611 West Illinois
Urbana, Il. 61801
(217) 384-8469
Custom Font Designs

Prospero Software
100 Commercial St.
Suite 306 Portland, ME 04101
(207) 874-0382
Software Products

Rio Datel Computers
3430 E. Tropicana Ave., #65
Las Vegas, NE 89121
(800) 782-9110
International Products

San Jose Computer
640 Blossom Hill Road
San Jose, CA 95123
(408) 995-5080
Atari Products

Seagate Technology
920 Disc Drive
Scotts Valley, CA 95066
(800) 468-3472
Hard Drive Mechanisms

Sideline Software
840 NW 57th Court
Fort Lauderdale, FL 33309
(305) 771-9035
International Software Source

The Sterling Connection
P.O. Box 4850
Berkley, CA 94704
(800) 624-2355
TurboST "The Software Blitter"

ST Informer
909 NW Starlite Place
Grants Pass OR 97526
(503) 476-0071
Monthly Newspaper

Atari Advantage Magazine
P.O. Box 610121
Houston, TX 77208-0121
(713)) 526-6438
Storm Telcom Program

Fast Technology
P.O. Box 578
Andover, MA 01810
(508) 475-3810
16Mhz 68000 Accelerator

Gadgets by Small
40 W. Littleton Blvd.
#210-211, Littleton, CO 80120
(303) 791-6098
Spectre GCR MAC Emulator

Goldleaf Publishing, Inc.
700 Larkspur Landing Circle,
Suite 199 Larkspur, CA 94939
(415) 461-5703
WordFlair Document Processor

Dr. Bobware
180 N. Hazeltine Avenue
Campbell, OH. 44405-1024
(216) 743-4712
MVG & Modules Graphics

GEnie Information Services
401 N. Washington Street
Rockville, MD 20850-1785
(800) 638-9636
Online Services

Hayes Microcomputer Inc.
705 Westech Drive
Norcross, GA 30092
(404) 662-7100
Modems - TeleCom

ICD Inc.
1220 Rock St.
Rockford, Il. 61101-1437
(815) 968-2228
Hardware Peripherals

Innovative Concepts (I.C.)
31172 Shawn Drive
Warren, MI 48093
(313) 293-0730
Full Service Dealer

Mirrorsoft Ltd
118 Southwark St.
London, UK SEI OSW
011-43-928-1454
UK Software Dev.

GT Software
12114 Kirton Avenue
Cleveland OH 44135
(216) 252-8255
Software Dev.

Fouch Software
1823 w 8th St.
Erie, PA 16505
(814) 455-1294
Mailing Manager ST

Comp Software Inc.
104 Esplinade Ave. #121
Pacifica, CA. 94044
(415) 355-0862
Write On, That’s Write etc.

Oregan Research Associates
16200 SW Pacific H’way #162
Tigard, OR 97224
(503) 620-4919
Diamond Edge, Diamond Back II

Wiz Works!
P.O. Box 45
Girard, OH. 44420
(216) 539-5623
Image Cat - MugShot!

Taylor Ridge Books
P.O. Box 48
Manchester, Ct. 06040
(203) 643-9673
Cmanship ’C’ programming

US ROBOTICS INC.
8100 No. McCormick Blvd.
Skokie, IL 60076
(800) 982-5151
Modems-BBS Sysop Program

Soft Logik
11131F S. Towne Sq.
St Louis, MO 63123
(314) 894-8608
PageSTReam DTP Software

Beckemeyer Development
PO Box 21575
Oakland, CA 94620
(510) 530-9637
Hard disk Sentry, Utility

Supra Corp.
1133 Commercial Way
Albany, OR 97321
(503) 967-9075
Modems - Hard Drives

Word Perfect Corp.
1555 Technology Way
Orem, UT 84057
(801) 222-5800
Word Perfect WP

Paradigm Software
1369 Concord Place, Suite 3-B
Kalamazoo, MI 49009
(616) 372-5972 x313
Universal MIDI Librarian

Spectrum HoloByte
2061 Challenger Dr.
Alamedo, CA 94501
(415) 522-3584
Falcon F16 Software

Atari Explorer Magazine
P.O. Box 6488
Duluth, MN 55806
(218) 723-9202
Dedicated Atari Magazine

STR International.
PO Box 6672
Jacksonville, FL 32205
(904) 783-3319
STReport Online Magazine

> STReport CONFIDENTIAL "Rumors Tidbits Predictions Observations Tips"
"""""""""""""""""""""

- New York City, NY ATARI SUBS CLOSED

It has been reported that, ATARI SWITZERLAND and ATARI SWEDEN have both been CLOSED and ATARI GERMANY has MOVED. What about the reported construction of Atari Germany's alleged new headquarters and warehousing facility? Atari Germany, once regarded as the vanguard for Atari in Europe as it was the central control point, is reported to be operating on an extremely small scale at this time. Atari has been steadily losing market share in Europe. Atari, at one time, used to report its bigger share of income came from Europe.

- New York City, NY NEW YORK DEALER UPSET!

Its been rumored the dealer who made his misgivings known at a recent New England Show, is once again prepared to keep his word about the timely arrival of new equipment. "Its once again Christmas and guess what??? NO PRODUCT!" It was made mention that more will be said after the holiday.

- Baltimore, MD GEMULATOR VERY SUCCESSFUL

According to our roving reporter, its be said the Gemulator (Atari

Emulator for the PC) is really quite successful. It was noted that the device allows Atarians to get into the PC platform at their own speed by allowing the user to utilize his ST software on a new PC. One user had stated; "I like it because I'm not forced to rebuild all at once which would be crippling financially."

- Chicago, IL KESMAI TO DROP ATARI SUPPORT

Kesmai, authors of Air Warrior on GEnie, announced today they will not be supporting Atari Computers (or monochrome Macs) in future versions of the very popular online game, Air Warrior. No customers and no support from Atari were specifically mentioned. Amiga, however, is still being supported. There's also a special SVGA version that should hit the stores any day now.

> STR Mail Call "...a place for the readers to be heard"
  """""""""""""

STReport's MailBag
"""""""""""""""""""

Messages * NOT EDITED * for content

From GEnie's ST RT

"Where the ACTION is".. about the Falcon030

Category 14, Topic 20
Message 100 Wed Dec 09, 1992
M.HEMBRUCH [Mattias] at 21:50 EST

T.MCCOMB > People who have seen/used/played and worked with the Falcon030 (myself included) ARE IMPRESSED.

Wow! If I were you, I'd start buying lottery tickets - the odds would be in your favor (not many people have seen/used a Falcon) :)

I'm starting to take Thunderbird's side in this. The Falcon needs advertising. No and/or/but's about it. I would LOVE to get a chance to try the Falcon. Will it happen within the next year? I doubt it. I'm in Canada, and the local Atari dealer is now a PC dealer.. From the looks of things, I doubt Atari will even get any Fall-con's to Canada within 6 months.. Sure, maybe EVERYONE who has tried one is dying to buy 3

Falcons.. I would certainly give it a look-see..

How will people who have NOT heard of the Falcon give it a try?

Umm.. let’s see.. Picture a typical non-computer owner (Atari’s proclaimed target). Wakes up one day (would have to be several months from now due to delivery delays) and says: Today, I will find a new computer product I have never heard of before, and see if it will meet my needs better than this PC which could get a GREAT deal on, or this Apple, which, if I could afford it, would also meet my needs.

After rolling dice, looking for 4-leaf clovers and casting lots a few times, he concludes that this new piece of equipment, which will totally astound him even though he has never heard of it, must be being produced by Atari. Great! I know where to go.

Now, he looks in the phone book for an Atari dealership. Hmm.. Strange.. None in the phone book.. Surely in the surrounding area, having a total population of over 400 000, there MUST be ONE Atari dealer. Hmm. No?? Well, let’s try Mega-tropolis w/ a population of over 2.5 million. Ahh. The phone index. Ahh. Computers. Let’s see.. PC stores - pages 515-575. Apple - pages 576- 595. Commodore - pages 596-599. Others - 600. Ahh. Page 600. Let’s see.. Atari - WOW - there IS an Atari dealer here!! Ok, let’s call.. Hello - I’m interested in the Atari line of products and - Sorry - we stopped selling Atari 3 months ago. You might try xxx.

Strange - why would anyone STOP selling this great new item, which will probably change my life?? Let’s try xxx. Hello. I’m interested in Atari products. Yes - we have a closeout special on today. Buy one, get 3 free - we need the space to store more PC’s.. We’re moving ’em faster than we can stock ’em. I was wondering if Atari brought out any great new machine recently? Well, they did mention something about a bird.. Falcon I think it was called. Sounded good. Most people are still waiting for them to ship.

He mutters to himself: Falcon. Great name. Better than 486 SLCDX2-LB or II VXIS-CD. Certainly sounds good. Wish I could find a place to buy one.. At least, I THINK it’s called Falcon, and it probably is QUITE good.

Mattias

Category 18, Topic 20
Message 139 Wed Dec 09, 1992
B.CARRIER [Bruce] at 23:18 EST

Right on T- Bird!

Merry Xmas to all you Atari supporters (who don’t like T-Bird), who are typing their messages on a brand-new Falcon 030 computer.

Maybe you can put T-Bird down with a fourth-of-July message on your new Falcon. Halloween? Twelfth of Never?

Category 18, Topic 20
Message 140 Thu Dec 10, 1992
D.ENGEL [Thunderbird] at 06:15 EST

What ever happened to the rumor that U.S. dealers were getting their first

shipment yesterday?

Not again...

Happy 4th of July, Bruce!!! ;-)

_____
\hunderbird

Category 18, Topic 22
Message 143 Wed Dec 09, 1992
D.ENGEL [Thunderbird] at 20:39 EST

See Flat:

A few weeks ago, I had a bit of comic relief when certain individuals kept insisting that nobody uses RCA jacks anymore. Somehow, they came to the conclusion that because someone claimed those tiny battery operated speakers with 1/8" stereo plugs were the cat's meow when it comes to speakers. To demonstrate how silly the whole argument was, I played "Devil's Advocate" and adamantly defended the RCA jacks, mocking the whole discussion. Once they figured out that I was making fools of them, they shut right up. Only a small minority have not actually figured out what was going on, and persist in trying to belittle the RCA jack. How anyone can derive such an insecurity over a connector is really perplexing.

I wouldn't give it a second thought.

_____
\hunderbird

Category 18, Topic 20
Message 145 Fri Dec 11, 1992
J.RICHTER [J.RICHTER] at 02:27 EST

Everybody,

I just got back from Portlands LAST dealer.. He says that Falcon030 has been delayed to March of 93' !! Remember the words? "We will not introduce a new system until we've got our hands on a stock pile to sell" .... When will the ____ ever stop. My dealer is SUFFERING.. he can't sell his OLD inventory because everyone is waiting for the Falcon030! How long can ATARI continue punishing their dealer network! If this dealer goes under.. I can GUARANTEE every remaining ATARI user in this area will NEVER buy ATARI again!!!! Does anyone care?

Category 1, Topic 19
Message 3 Wed Dec 16, 1992
D.FISK2 [David] at 21:11 EST

...and another one bits the dust.

A few days ago I received E-Mail from a major GEnie on-line entertainment contractor that they will be ending their support of the Atari platform effectively the start of the New Year. While this comes as no great surprise to me; it is, in itself, a telling indicator of the direction other software houses will be taking.

As they said to me :

- Atari has described new models which have technical potential but have
- not produced them in a timely manner. We have been unable to get
- development systems from them or technical support. We have not seen
- moves from Atari in the marketplace which would encourage us to have
- confidence in the future of their product.

If this company, with its on-line access to the Atari RT info, sees fit to drop its support; what chance is there for new and continued support from software developers not on-line?

Well software houses come and go but, as I look up at my book case to a virtual wall of Atari software boxes that have "moved on" to other platforms, it makes me wonder if it is time to move on too...(not for awhile however because of money flow problems). :-)

It would not be the first time a "superior" product died because of the inability of its marketing. That’s life.

Cheers,
David F. Fisk

(not really into a discussion about the vendor/contractor in question - they say they will be posting in their RT soon)

Category 1, Topic 19
Message 4 Wed Dec 16, 1992
MIKE.KELLER [ST Aladdin] at 23:43 EDT

David, really wish you hadn’t jumped the gun on this. Some of us are waiting for the announcement before jumping in with both feet!

mike.k

Category 1, Topic 19
Message 5 Thu Dec 17, 1992
D.FISK2 [David] at 02:31 EST

-jumped the gun on this

??? Excuse me??? It’s been posted in their RT for some hours now.

Aside from that, what is there jumping the gun about my making mention of E-Mail addressed to me? Granted it was also sent to other Atari users of the contractors area...but...insofar as "I" have not been made a party of your group about to "jump in with both feet" I have no second thoughts

about making mention of the general circumstances. :-)

What is of interest here; and I will make mention of it once again in case you missed it; is the perception this outfit has formed about the Atari Platform ie. : that while it has potentially very good hardware, there are very real management problems regarding its marketing.

Good luck with your quest. Another time you might wish to include others who have had a direct interest in the situation.

It would be great to see Atari succeed but after watching the last 4-6 months activity I am not too optimistic. I'd be happy to be proven wrong.

Cheers,
David F. Fisk

Category 14, Topic 42
Message 48 Sun Dec 13, 1992
G.LABREC [Greg @ Atari] at 22:19 EST

D.A.B. - We didn't send out a copy to all the dealers but I did send a lot of press releases out. I sent out sample copies to some of the larger distributors, and quite a few went out of the country where the catalog is very much in demand. The UK was pre-ordering months before it was complete.

J.P.C. - Toad was one of the dealers I fax'ed a press release to. If they don't have any it is because they didn't order any.

J.B. - Actually, there are a few changes since I went to press. Atari Switzerland and Atari Sweden have both been closed and Atari Germany has moved. I also received a late change and in my haste I saved out the correction in one place but not another. DMC Publishing, which is correctly identified in the company list at the back of the catalog, is incorrectly listed as ISD Publishing in the catalog listings.

Category 14, Topic 20
Message 161 Mon Dec 14, 1992
B.CARRIER [Bruce] at 22:44 EST

>> I forgot who it was, forgive me, but the person who said he wasn't dumping Atari (and his beloved Mega), for an Amiga - "because of my huge software investment" - I think he was speaking for an awful lot of us.

How many of us want to learn Messy DOS, acquire a representative MAC or Amiga library? But if we could buy a clone, MAC, or Amiga and still use our software - how long would we stay with this lame excuse for a company of liars and broken promises. In category 27, a Mega 4 system with PC SPEED, is going for $450! Does anyone think that this person is seriously selling such a nice computer system to wait for Atari to deliver a Falcon? He's already got another one.

Atari is now the laughing stock of most computer magazines. Most of them, and it is painful to read, have us dead in the water. It is most grating to read the rantings of Amiga rags, who actually had the most to lose at the now almost certain death of Atari. We should have been 68000 allies,

not small enemies, shooting each other in the foot.

If the Amiga can survive, it probably will be the computer of choice for most ex-Atarians. We should start reading the ads, or at least the many computer magazines that still feature Amiga.

Don’t gloat Amigans reading this, it wasn’t us that buried Atari, and it certainly wasn’t you.

Category 3, Topic 19
Message 74 Fri Dec 11, 1992
HISOFT at 13:30 EST

Mike,

"Stolen" is right the word - you should have asked us first before posting that, especially as immediately above that is the explicit copyright notice.

Dave N.

Category 3, Topic 19
Message 78 Fri Dec 11, 1992
M.ALLEN14 [Mike Allen] at 20:28 EST

```
 * a sample GEM program supplied with DevpacST version 2

 * Source code Copyright (C) 1988 HiSoft. All rights reserved.
 * No part of this source may be reproduced, transmitted,
 * transcribed, or stored in a retrieval system, or translated
 * in any form or by any means without the prior written
 * permission of HiSoft.
```

Dave N.,

I do apologize - I meant no harm to HiSoft did not mean to infringe upon HiSoft’s copyright.

I only meant to post it as an example. Actually there are 17 lines of comments between the above notice and the code I posted. To be perfectly honest, I did not notice the copyright.

Again, please accept my apologies. I shall be more careful in the future. I hope you don’t object to my posting the copyright that I managed to miss.

The HiSoft DevPac is an outstanding product for the ST (and the TT and F030) and I have learned a great deal from not only the documentation but the example programs. My only motivation was to pass on some of what I had learned.

Yours with a red face,

Mike Allen

Category 2, Topic 15
Message 40 Tue Dec 15, 1992
AEO.3 [Lyre] at 06:24 EST

Greetings Everyone!

Let me tell you a little about Opus and me.

It all started way back when - not sure of the actual date, but it's been a few years. Anyway, a couple of years ago, a friend of mine obtained a copy of an Atari magazine which had Opus 1.?? on it. Having recently purchased SwiftCalc and finding that it didn't meet my needs, I told my friend that I wouldn't mind a copy of Opus.

After all it was free - it was on the disk that came with the magazine. Right? Well, it's not. Opus represents someone's programming efforts.

Efforts that had biased my opinion on spreadsheets so much that when I found Opus 2.20 in the ST Library I made sure I downloaded it. However, even then it wasn't free. A few months ago, someone mentioned that they had considered creating a printed manual for Opus. I said, hey yeah, write it. Being an "unregistered user" and stating this, this person said - heck, you use the program more then I do and I'm registered, why aren't you?

That got me to thinking.

Why didn't I register? After all, here was a great spreadsheet that I'd used enough to know the basics. Nothing fancy, but I could produce what I needed with some trial and error. Yet I had not registered. No big deal, it was a shareware program.

On the other hand, the Atari community (Atari Corp, programmers, retailers, etc) had invested their time, effort and money in producing or selling their products. D. S. Harrison (Opus' author) had done the same thing. If I paid these other people in the Atari market, why didn't I pay the author of Opus? Because it was *only* shareware?

As if that made any difference!

We all know that Atari computers have their strengths and weaknesses - as does any other computer system. One of these weaknesses being that our computer of choice is viewed as a "game machine." But then, I hadn't *paid* for anything other then a game machine had I?

So, please as one Shareware ABUSER to any potential others out there, pay for the shareware that you use.

Consider what would have happened if no one paid for CodeHead's products. Or what about DMC's Calamus? Or any of the other great companies that have successfully created and marketed products for the computer system we all use.

Where would we be then?

Lyre

PS: Yes, I am a registered user of Opus at this point. I just received today my copy of Opus 2.32 - you're missing an excellent program.

Category 4, Topic 42
Message 35 Wed Dec 16, 1992
K.HOUSER [Kevin MQ Def] at 01:23 EST

Joey, Hmm... I wasn't very clear. :)

Nyaaa... I meant there are no real dealers in Atlanta. I consider Sheldon a *REAL* Atari dealership. :) But I don't like to trek to Asheville to see stuff in person. It is just too far to go & play with the new toys & pick up a quick program or two. Not like running down to Sears in the Mall (3 or 4 mile drive) and picking up a Performa 600, or a '486 w/ SVGA, and/or some software. :) Now *that* is convenient.

If only Atari would GET A CLUE! I wouldn't have bought my old 600XL if I HADN'T SEEN THE DARN THING IN PERSON (it happened to be Sears and Service Merchandise) first. No Atari stuff in those stores anymore. [8'(

Heheh, but I'll have to check out the Microtek scanner. If I were to buy one for connection to my Falcon (*od knows when it will arrive), should I get the Mac version or the PC version? Or does it matter? They are selling them locally at CompUSA and other stores.

--Kevin

Category 19, Topic 11
Message 147 Wed Dec 16, 1992
E.DANIELS1 [Smoke Eater] at 06:02 EST

I just spoke to Richard at RIO today, and he feels that there will be no further support from Beta Systems for the SuperCharger. (His outlook for the Atari isn't much better, and who can blame him...?)
My purpose for the post is I have ordered the upgraded software, V. 1.5 from RIO, but because they haven't received any 'kits' from Beta Systems, there are NO MANUALS! Someone out there willing to help out with either their manuals for sale, or (sorry I tried to buy them) copies of same. I just bought my SuperCharger used and have it for evaluation, but I really don't want to keep it with old software after reading that V. 1.5 fixes most known problems. I haven't even tried to hook the SuperCharger to my Mega ST4 yet, as without V. 1.5 I feel I'd be doomed to repeat all the problems you have posted so far...(Ahhh the state of Atari no...?). I do have calls into Germany and England to track the real story of SuperCharger support, so when I find out, you'll find out...Thanks in advance for your support...

Category 14, Topic 20
Message 186 Wed Dec 16, 1992
J.RICHTER [J.RICHTER] at 22:16 EST

Soul Manager,

I am sitting in front of a $1495 486-33DX with NON-INTERLACED 1024x768 x 256 color system with 120meg HD, local bus C31 Windows accelerated video!! This thing will run The Designer Drawing program at DOUBLE TT030 speed with PageStream!! .... This is a TRUE 32bit system INCLUDING the Data Bus (Eisa based) and there is some AWESOME Windows 3.1 software available... Excel4.0, Word for Windows 2.0b, AmiPro3, Corel Draw, Designer, Pagemaker 4.1 and on.. and on.. and on. This speed is with a 16bit OS.. when Windows32 is released you can DOUBLE my current speed... I am sorry.. Until you use the current crop (last couple of months) hi-speed 486SX/DX local bus video accelerated clones you know not from which you speak!! An 040 Falcon.. hmmm maybe.. but If they can't sell the Under-Powered Falcon030 in any quantity.. how will they release a Falcon040? I am talking strictly general purpose computing here... I you HAVE to HAVE the DSP and don't need MultiTOS and 14meg memory then It's not a bad deal!!.

Atari's ONLY hope is to release the Falcon030 at HALF-PRICE and get the 040 out there as SOON as humanly possible.. I am an ATARI LOVER.. and it DOES hurt to tell the truth!! The Falcon030 is at LEAST one year late.. at the current price..

Category 14, Topic 20
Message 187 Wed Dec 16, 1992
J.ALLEN27 [FAST TECH] at 22:52 EST

Scuttlebutt has it that Apple will release a new machine in February, it looks like the MacIIvx but has a 68LC040 chip, with 4 Megs of ram and an 80Meg drive, it will sell for $1799 list!!! Boy that target keeps moving, eh? ;-)

Category 14, Topic 20
Message 195 Thu Dec 17, 1992
J.ALLEN27 [FAST TECH] at 04:57 EST

The TT Tower is a joke speedwise, it's just a TT. But a Turbo030 system with a CrazyDots card can definitely outpace most any 486/33 with localbus....on a local bus system the disk transfer rates finally come to equal the STs rates with ICD software ;-) Now if you stuff a DX2-66 chip in, and the newest S3 chip...35 million Winmarks...you've gone into hyperspace ;-)

BTW, there is a company now selling a 486/33 motherboard, w/o CPU or RAM for only $220...absolutely state of the art, 3 VESA localbus slots, and 64Megs of ram max, latest single chip "chipset", on a board size smaller than a "baby AT". I was blown away when I saw it....but I'll wait till they have a P5 compatible socket in the next rev. If you get that board, add a $500 DX2-66 chip, and your current ram (in my case 32Megs), then the new S3 "xxx928" based localbus board for $499, and a caching localbus IDE board with 1 Meg cache $399, and for about $1,500 you can really start cooking!!!

Or just wait till Gateway offers the same ;-)

The new S3 chip does 640x480 16M colors, 800x600 32K colors, 1024x768 256 colors, and 1280x1024 16 colors. Boy what a nice chip. And it has genlocking hooks built in, so a multimedia board with it, an ATT compression chip, and ATT DSP chip, and you'd have one heck of a nice multimedia setup....full NTSC/PAL overscan genlock 30 frames per second video record/playback, and 44Khz 16bit digital stereo audio. And I happen to know the company that is cooking this setup up...I'll let you know when it's ready...and it's CHEAP ;-)

From CIS...

More about the Amsler Comdex review...

#: 77055 S8/Hot Topics
09-Dec-92 01:32:29
Sb: #76944-Atari at COMDEX
Fm: Greg Wageman 74016,352
To: John J. Amsler 70275,676

John,

FWIW, I enjoyed your review. You seemed to this reader to be attempting to provide a balance between your praise and criticism, which any *unbiased* reader could see.

Not having been there myself, I can't comment on the accuracy of your impressions, but as someone who doesn't stand to gain anything by either Atari's demise or its success, why should you conceal anything? (In fact, all of us here stand to *lose* something if Atari Corp. should go under, whether or not the corporate mouthpiece acknowledges it or not.)

Thanks from this long-time Atari users for trying to call 'em as you see 'em.

-Greg

#: 77540 S17/Community Square
16-Dec-92 17:12:58
Sb: #77531-Falcon: Flies or Dies
Fm: SYSOP*Ron Luks 76703,254
To: SYSOP*Bob Retelle 76702,1466 (X)

You're right. A lot of people seem to apply a double standard when talking about Atari's vs the PC world.

I found Nathan's comments in this weeks Z*net issue to be a particular case in point. He blasts Ralph for being very hard on Atari Corp. (Ralph is, but thats a different issue).

The feature (by Nathan) was talking about the apparent success/failure of Atari at the recent COMDEX. Nathan went into detail about how poor the overall attendance was in the Sands Expo Center. He was absolutely correct about this (I was there and saw it first-hand) because the Sands Pavilion was VISIBLY empty. All the exhibits there were sparsely attended with only a couple of rare exceptions.

He went on to detail the politics and background which was (according to my separate sources) right on target. He concluded that after 3 consecutive years of low attendance, the Sands Expo Pavilion was a complete failure.

I wouldn't disagree with his analysis except to say that it was obvious that he doesn't apply the same 'standards' to the performance of Atari Corp itself. It was readily apparent to me (and I'm sure anyone else reading his piece) that he's much more forgiving of the Tramiel's performance than the interface Groups performance over the same time period.

Now, I'm friends with both Nathan and Ralph and I don't want to get in between them on this issue (or any other for that matter) but I do have to say that Ralph (for all his faults and his good points) is much more consistent in his performance judgement standards.

I think too many of us are too close to the Atari scene to give a fair appraisal of Atari's performance. Our judgments are also affected by our investment in Atari hardware and software (its much easier to be forgiving and hopeful when we have a big investment on the line).

The line between honest appraisal and hopeful evaluation is one that I admit I often have trouble keeping distinct.

Ron

#: 77504 S17/Community Square
16-Dec-92 10:08:53
Sb: #77301-#Falcon: Flies or Dies
Fm: Atari Interface 70007,4640
To: SYSOP*Bob Retelle 76702,1466 (X)

BobR,

I do know that Mike had to take a full time job in the last year or so to keep Double Click around ... He used to work full time for DC, until the market shrank too much. He was programming for PCs I believe. I know Paul Lee was programming on PCs as his full time job. Migraph is supporting the Atari market because they have PC products to actually pay the bills. CodeHeads are working on developing for the Mac. Gadgets is looking into PC products. The list goes on.

Pattie

#: 77506 S17/Community Square
16-Dec-92 10:18:13
Sb: #77348-Falcon: Flies or Dies
Fm: Atari Interface 70007,4640
To: Bob Ledbetter 71043,3442 (X)

Well, I can only tell you why we purchased a Macintosh system (which we're quite happy with).... We do dtp, color dtp. PageStream is great, but there aren't programs out there to support color dtp like there are on the Mac. We had the choice of spending $4,000 on a scanner/interface and software from Goldleaf (are they still in business?), and keep using the Atari software that wasn't as good as Mac stuff, or spring for more and

get a new system with all the excellent software available for the Mac.

We went with a Mac IIci with 24-bit color board, 1200 dpi color scanner, beautiful color monitor, and CD ROM package. We got PhotoShop and Color Studio with the scanner, which sweetened the deal quite a bit. We now had the tools we needed to make PageStream do what we wanted. The problem is there isn't enough market to make software companies take the time to develop software for the Atari; software like Color Studio and PhotoShop.

I didn't see any discussion about Atari Journal closing up. Atari Journal was a German ST publication. Things are so bad now that even places that were considered Atari Meccas are dying.

Pattie

From Delphi....

Among other things ...Atari's overall performance is discussed

FORUM>Reply, Add, Read, "?" or Exit>
44934 12-DEC 04:59 General Information
Computer Chronicles
From: SCHUYLAR To: ALL

They had a Comdex show tonight. They mentioned the Commodore 1200 and TONS of stuff about Multimedia, sound etc. But NOTHING about the Falcon or Atari. What a drag, I'm wondering if they ignored Atari, or if Atari didn't chase them down to show them the new product?

Schuylar

44946 12-DEC 11:04 General Information
RE: Computer Chonicles (Re: Msg 44934)
From: OCS To: SCHUYLAR

- They had a Comdex show tonight. They mentioned the Commodore 1200 and
- TONS of stuff about Multimedia, sound etc. But NOTHING about the
- Falcon or Atari. What a drag, I'm wondering if they ignored Atari, or
- if Atari didn't chase them down to show them the new product? Schuylar

Well, the latest issue of C'T magazine has about five pages about Comdex, and they emphasize on multi-media stuff. Guess what they say about the Atari booth... I'll quote EVERYTHING here:

"Von dem Gros der Besucher unbeachtet blieb das Debuet des Falcon030, der von Atari als die Multimedia-Alternative fuer den Heim-Anwender eingefuehrt wurde."

My translation:

"Unnoticed by the vast majority of the visitors was the debut of the Falcon030, which was introduced by Atari as the multimedia alternative for home users."

That's all! One sentence in a five-page article!

C'T in my eyes is the most influential German computer magazine, very

similar to Byte (they very often cooperate with Byte). Unlike Byte they do cover the Atari market to some extend. This issue contains a review of The Calligrapher, for example, and two months ago the entire editorial was dedicated to Atari (and the situation on the Atari market). The next three issues will contain a series of articles about the KBS operating system for the Atari (co-authored by me <grin>).

Now what does this Comdex coverage mean? They could hardly have said anything more devastating...

I read the AEO special edition. Bob Brodie was complaining about the coverage of certain magazines about Atari's COMDEX presentations. Hmmm, I wonder if AEO's report written by Bob Brodie was authored by Mr. Bob Brodie, Director of Communications of Atari Corp. (and thus merely a press release of the company), or by Mr. Bob Brodie, a journalist who happened to be in Las Vegas. I wonder if he wrote this article in his spare time, or while he was working for (and getting paid by) Atari.

Complaining about the fact that STReport and Z*NET didn't have their staff writers at Comdex is one thing. Getting paid by Atari for being at Comdex and thus having all the time of the world to see what's going on at the Atari booth is another thing.

As for the Commodore 1200, the machine is already being sold here for less than 900 marks ($560).

Oliver

FORUM>Reply, Add, Read, "?" or Exit>
45123 16-DEC 01:33 CPU/STR Newswire
RE: ? (Re: Msg 45090)
From: BOBTROW To: DPJ (NR)

Underneath everything negative that I have ever read in STR, I always have had the feeling that Ralph HOPES and PRAYS that what he reports/predicts ends up wrong. If I was riding in a bus headed for a ravine I would prefer to have some like Ralph & Co. tell me so than have someone tell me ..... "END OF ROAD CONSTRUCTION AHEAD". They both could mean the same thing, but very different results can happen depending on how you interpret each one.

Bob T.

(I read STR and am not ashamed to admit it!)

From the FNET.... about Falcon's alleged FCC Certification

Conf : Atari 16/32 Bit
Msg# : 1756/1765 Lines: 10 Read: 1
Sent : Dec 12, 1992 at 1:43 PM
To : Don Liscombe
From : Edward Kovarski at Fnet Node 66, The Bre(/\)ery _ Ajax_Canada _
Subj : Re: <1734> Falcon FCC Certification #

In reply to:

- This FCC number thing is going just a little too far, fellows. Just give

- it a month, and check your Atari dealer for Falcon stock. At this
- point, everyone has their opinions, and Atari states it has the FCC
- number, and large stock to ship next month. The proof will be at your
- dealers, one way or the other.

This is exactly what I said previously. It will all be known when the FCC number will be printed on the machines at the retailer. Until than it is unknown speculation.

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